



TERMS AND CONDITIONS

This document and on the [website](#) comprise the Terms and Conditions for The Pick '26 Business Foundations – From Ideas to Action (The Pick '26).

Upon entry, entrants (Entrants) agree they have read, understood and accepted these Terms and Conditions.

A. Entries

1. The Pick '26 is a business foundations capability programme (Programme) for founders/startups that aims to increase entrepreneurial strength in Te Taitokerau Northland.
2. The Programme is designed for early-stage founders and those exploring or developing new business ideas.
3. The Pick is owned by Northland NZ Ltd, Northland's Economic Development Agency (Organisers).
4. Eligible entrants must complete and submit a registration form and provide the details requested in that form. Registrations to be submitted online.
5. The Pick Business Foundations registrations open on 26 May '26 and close 5pm, 3 July '26.
6. All registrations received after the closing date will not be valid.
7. The Organisers are not responsible for lost or corrupted entries.
8. The Organisers reserve the right to exclude any Entrant from participating in the Programme at its sole discretion.
9. The Pick '26 begins on 22 July and concludes with The Pick, Pitch Night on the 22 October '26. Noting there may be follow-up opportunities.
10. Entrants are expected to fully participate and attend weekly workshops. Delivery may be in person, online, or a hybrid of both, and is at the discretion of the Organisers. Workshops run on a Wednesday morning for 10 weeks, commencing 22 July.
11. Sessions may be recorded for participant use. By participating, Entrants consent to being included in recordings unless otherwise agreed.
12. Finalists are expected to attend two additional workshops to prepare for Pitch Night.
13. Programme details will be sent to participants once registration is confirmed.
14. Every Entrant warrants that all information submitted is true, current and complete.
15. The Organisers reserve the right to disqualify any Entrant who does not comply with the Terms and Conditions or who breaches trust or confidence of the Organisers or other participants.
16. Entrants are expected to contribute to a respectful, safe and inclusive environment.
17. The Programme is delivered within a Te Ao Māori-informed context, incorporating values such as manaakitanga, whanaungatanga, and respect for diverse perspectives. Entrants are expected to engage in a way that upholds these principles.
18. There is zero tolerance for harassment/harmful behaviour.
19. To the best of their knowledge, every Entrant's idea is new and/or original and not subject to any third party claim. The Organisers reserve the right to remove or delete any Entry and exclude the respective Entrant immediately if they have reason to believe that the idea details breach, or could be seen to be in breach of, any third party's legal or moral right(s).
20. The Organisers are not responsible for protecting IP.



21. The Entrants acknowledge there is no guarantee of business success, that the Programme is for educational purposes only and Entrants act at their own risk, including but not limited to financial, legal or commercial outcomes.
22. Entrants have the right to withdraw at any time. There is no entitlement to compensation, prizes, or continuation.

B. Eligibility to Enter

1. Every Entrant must ordinarily reside in Aotearoa New Zealand and be based in Te Taitokerau Northland.
2. Every business idea must have the goal to operate in and benefit the Te Taitokerau Northland Region.
3. It must be an original business idea.
4. The business idea *must not* currently be part of your business's core business.

C. Pitch Night: Judging and Winners

1. Finalists will be judged at the discretion of the Organisers.
All Entries into the competition aspect will be judged based on the following criteria:
 - a. Formal entry form completed
 - b. Engagement: meeting milestones, deadlines, attendance
 - c. Progression/improvement of Participant through the programme
 - d. Clarity of unique value proposition
 - e. Marketability, including potential to scale and export
 - f. Viability of business model
2. An Entrant's continued inclusion in The Pick and eligibility for prizes depends upon:
 - a. meeting deadlines for work
 - b. attending, whether remotely or in person, milestone events (as communicated by Organisers throughout the programme)
 - c. communicating any reason for failing to meet the above criteria. The Organisers reserve the right to refuse requests for extensions and exceptions, at their discretion.
 - d. The judges and Organisers' decision is final.

D. Prizes

The finalists and winners may receive a prize pack tailored to their needs as assessed by The Organisers and under the following conditions:

- a. in keeping with the laws of New Zealand
- b. at the discretion of The Organisers
- c. The prizes are not redeemable for cash, not transferable to any other person, and cannot be used in conjunction with any other offer or promotion.
- d. If a prize, or part of a prize, becomes unavailable for any reason, the Organisers reserve the right to limit entry, cancel, or amend the prize at its own and sole discretion, including providing the winners with a substitute prize, either in full or in part.



E. Privacy

1. The information provided on the Entry Form will be used to contact The Pick Entrants. The names of the winners will be published on The Pick website along with a short summary of the winner's business or business idea. In addition, the finalists consent to the Organisers using their names and a short summary of the idea details for promotional purposes.
2. All Entrants consent to their personal information being shared between the Organisers who may contact Entrants in regards to future promotions or competitions.
3. The prize winners consent to participate and co-operate as required in all promotional activities relating to the Programme.
4. The entry forms will not be returned. The Organisers may contact Entrants to provide feedback on their Entries.
5. All information provided by the Entrants will be collected, used, stored, disclosed and corrected in accordance with the Privacy Act 2020. All Entrants have the right to access their information and request that any personal information held to be corrected.
6. Except as provided for in the Terms and Conditions, the Organisers will keep Entrants' information confidential.
7. Entrants retain ownership of their business or idea including any intellectual property therein.

F. Exclusions

1. The Organisers reserve the right to exclude any Entrant from participating in the Programme at its sole discretion. The Organisers also reserve the right to refuse to award a prize to an Entrant who is in breach of the Terms and Conditions, gained an unfair advantage in participating in The Pick, or won a prize by using fraudulent means.
2. The Organisers will not be liable for any claims for loss, damage or injury whatsoever or for any physical or mental injury suffered by any Entrant, finalist or prize winner as a result of, or in connection with, The Pick or any prize won in The Pick.
3. The Organisers reserve the right to amend or change the Terms and Conditions and/or the programme, sessions, speakers, and/or format at any time at their sole discretion, including extending, postponing or cancelling the Programme.
4. The Terms and Conditions shall be governed by, and construed in accordance with, the laws of New Zealand and shall be subject to the non-exclusive jurisdiction of New Zealand courts.